



Better Globe AS, Postboks 410, 1502 Moss, NORWAY

Terms & Conditions for Ambassadors

1. Ambassador

- 1.1.** Better Globe AS (**BG**) Ambassadors:
 - a)** Have the right to purchase BG's products and services at Ambassador's prices.
 - b)** Have the right to sell BG's products and services according to this agreement.
 - c)** Have the right to build their own sales organization consisting of other Ambassadors and Members involved in BG's Marketing Plan.
- 1.2** I will help and support my new Ambassadors and teach them to work independently with BG's Marketing Plan.
- 1.3** I will obey the business laws and regulations in the country which I live in, and report all taxable income which I receive from BG to the tax authorities.
- 1.4** I will exercise my profession as Ambassador with integrity and always be honest in the way I work. I will do what is best for both BG and other Ambassadors and Members.
- 1.5** I will only use the official BG Sales Agreements and ordering forms when I am selling BG's products and services, and I will follow the procedures and orders from BG concerning filing in the ordering form and sending of these documents to BG..
- 1.6** I agree that I, as an Ambassador in BG, am not an employee, agent, partner or franchisee of BG.
- 1.7** I am not authorized, nor do I have rights to incur debts or open bank accounts in BG's name or on behalf of BG.
- 1.8** I understand that I am subject to BG's Policies and Procedures in the way I do my business concerning BG's Marketing Plan
- 1.9** I agree that I am personally responsible for all expenses I incur, including travel expenses, stationery, office hire, telephone and other expenses for the operations of my BG business.
- 1.10** I am aware that I am not an employee of BG and therefore I am responsible for remitting my own taxes. BG is not responsible for withholding my commissions.
- 1.11** I accept that I am required to pay taxes on income relating to the sale of products to the authorities myself.
- 1.12** To be a BG Ambassador I accept to follow all the regulations described in this agreement.

2. Marketing Plan

- 2.1** I accept to present BG's Marketing Plan, products and services in the way it is described on BG's web sites and in BG's presentation and information materials.
- 2.2** I will never make promises of large incomes or possibilities above what is mentioned in BG's official presentations.
- 2.3** I am only allowed to use the original materials delivered by BG. I am not allowed to copy, reproduce or get materials related to BG's products and services from a third party. Examples of such materials may be literature, video recordings, audio recordings, sales materials, forms, etc.
- 2.4** I am not allowed to use any of BG's trademarks, logos, design, name, symbols or purchase new BG main domain names without authorization by BG.
- 2.5** I cannot use BG' name or products and services without authorization by BG.
- 2.6** I understand and accept that by breaking the regulations mentioned in this agreement, I may lose my rights for future commissions and bonuses from BG.
- 2.7** I understand and accept that the requirements in this agreement, Policy, Procedures and Marketing Plan may be changed and I accept that these changes can have an impact on me. *See paragraph 2.12.*
- 2.8** Any changes will be published through BG's official channels to all Ambassadors.
- 2.9** Changes in BG Marketing Plan will not be reactive. I will claim all commission earned before the time a new Marketing Plan is introduced.
- 2.10** A new Marketing Plan can, at the earliest, be introduced in 10 days after being published through official channels to all Ambassadors. New products or services may be introduced into the Marketing Plan with immediate effect.
- 2.11** By continuing being active or by receiving commissions and bonuses I accept all the changes implemented.
- 2.12** I understand and accept that the Marketing Plan has some income limitations and requires different qualifications.
 - a)** According to this agreement I gain commissions from the sales of donation packages and trees as long as I fulfil the qualifications and as long as the terms in this agreement are valid.
 - b)** Products which are commissionable may be changed at any time. By selling new products I agree to follow the new sales terms. *See paragraph 2.7.*
 - c)** I need to be active in the donation program, see paragraph 3.1 c), to expand my Sales Center.

3. Marketing Plan for Donation Packages

- 3.1 To qualify for commissions from selling donation packages to BG customers I have to
 - a) Personally sell donation packages to at least two customers.
 - b) Pay the annual fee. The start package fee as a new Ambassador counts as annual fee for the first year.
 - c) Being active in the donation programme by monthly purchasing donation packages (Provided that I am not qualified for free donations. *See paragraph 3.7*).
- 3.2 Commission will be paid for every three sales in my sales organizations within the balance as described in *paragraph 3.3*.
- 3.3 My income centre will be separated into two sales organizations. To receive commissions from the total sales volume, the sales must be divided this way: There must be twice as many sales in one sales organization as in the other. Commission not within this balance will be transferred to a Fund Reserve which will be a part of the next commission period if the requirements for balance are fulfilled.

Examples (Number of sales in my two sales organizations):

a) Sales Organization 1 1	Sales Organization 2 1	Sales to commission 0	Sales to Fund Reserve 1 + 1
b) Sales Organization 1 1	Sales Organization 2 2	Sales to commission 1 + 2 = 3	Sales to Fund Reserve 0 + 0
c) Sales Organization 1 5	Sales Organization 2 8	Sales to commission 4 + 8 = 12	Sales to Fund Reserve 1 + 0
d) Sales Organization 1 21	Sales Organization 2 11	Sales to commission 20 + 10 = 30	Sales to Fund Reserve 1 + 1

Example d) continues (next month):

Auto Donation in the same way as last month. In addition I get 2 more sales in sales organization 1. Now I will get commission from the following number of sales:

Sales Organization 1 21 + 2 + 1 FR = 24	Sales Organization 2 11 + 1 FR = 12	Sales to commission 24 + 12 = 36	Sales to Fund Reserve (FR) 0 + 0
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- 3.4 My first 6 personally invited customers/Ambassadors who register in BG will be placed automatically in every other of my sales organizations with the first one in sales organization 1. Thereafter I can choose placement (sales organization 1 or sales organization 2).
- 3.5 The Fund Reserve (**FR**) is flushed after 12 months. If I decide to skip on purchase of a donation package, I must pay for it along with the next month's purchase. If not the Fund Reserve will be flushed after those two months. *See paragraph 5 Fund Reserve*.
- 3.6 There are no size limits of my sales organizations.
- 3.7 I earn € 2 on each sale in my two sales organizations (balance must be fulfilled). If I have 6 or more personally enrolled customers/Ambassadors who pay their Donations, I get a free donation. I will not get any commissions from these 6 sales but from all other sales which are in balance.
- 3.8 I will earn commission from all sales which are in balance in my two organizations, including sales from other BG Ambassadors and Members in my sales organizations. *See paragraph 3.3*.
- 3.9 Commissions for sales of donation packages will be paid out on 15th of the next month to my BG account, where I can have option to get it transferred to my personal bank account.

4. Marketing Plan Trees

- 4.1 To qualify for commission for tree sales I have to:
 - a) Pay the annual fee (the start up package for Ambassador will count for the Annual Fee for the first year).
 - b) Buy at least 10 trees in one purchase. This qualification is for one year at a time and needs to be renewed annually. *Notice!* It is only the trees (I have bought) that will give me profit. I will not get any profit from others' trees. I will receive a commission once only for sale of trees according to the qualifications.
 - c) Be active in the Donation Programme (*see paragraph 3.1 c*).
- 4.2 The terms for earning commissions for tree sales are the same as in paragraph 3.2, 3.3 and 3.4.
- 4.3 I get € 1 in commission for each tree that is balanced in my two sales organizations. *See paragraph 3.3*.
- 4.4 The Fund Reserve is flushed after 6 months. Also, if I have not bought my monthly donation continuously for two months in a row, the Fund Reserve will be flushed. *See paragraph 5 Fund Reserve*.
- 4.5 There is no size limit to my two sales organizations.
- 4.6 I earn commission on all sales within balance in my two sales organizations. I will also earn from all sales made by other Ambassadors in my two sales organizations. *See balance qualifications in paragraph 3.3*.
- 4.7 Commissions for sales of trees will on weekly basis be put into my BG Account.

5. Fund Reserve

- 5.1 Sales not within a balance goes to the Fund Reserve
- 5.2 The sales in the Fund Reserve are transferred to my two sales organizations counting in the next commission calculations. Sales not within balance are transferred to the Fund Reserve again.
- 5.3 The Fund Reserve is flushed according to *paragraph 3.5* and *paragraph 4.4*.

6. Agreement Regulations

- 6.1 This agreement is for one year at a time and is renewed by paying the Annual Fee. *See paragraph. 3.1 and 4.1.*
- 6.2 If I do not renew my BG business agreement by paying the Annual Fee, or if it is cancelled, I accept an immediate loss of rights as an Ambassador. I will then have no right to earn commissions, bonuses or other profits from my former sales organizations.
- 6.3 BG reserves the rights to cancel all Ambassadors Agreements on 30 day notice on the assumption that
 - a) *BG ceases to exist.*
 - b) *The sale of products ceases.*
- 6.4 This agreement is the complete agreement between me and BG. No promises, offers, presentations or other information not given in this agreement is valid. This agreement may be found invalid if a new agreement is available as mentioned in *paragraph 2.7.*
- 6.5 The latest Marketing Plan (*see paragraph 2.8*) published by BG will be the valid one.
- 6.6 If there is a conflict between any new agreements' regulations related to this agreement, the new Marketing Plan will be in force.
- 6.7 If BG wants to make me aware of any breaches of this agreement it has to be done in writing and signed by an authorized leader of BG.
- 6.8 An Ambassador's income centre is inheritable.
- 6.9 I need to send a written application to BG and receive a written notice by an authorized leader of BG to transfer the rights of my Income Centre within the Marketing Plan to others.
 - a) Transferring rights without written notice by BG Management may lead to loss of rights as an Ambassador and future commissions.
- 6.10 This Agreement is just between me and BG and cannot be transferred to others without written notice from BG.
- 6.11 Every tree I receive profit from is not a part of this agreement. There exist special agreements for BG customers.

7. Notice of Agreement

- 7.1 I accept that by breaking the regulations in this agreement BG can suspend me as an Ambassador. I also may lose my rights to earn future commissions in my sales organizations.
- 7.2 By seriously abusing this agreement I lose my rights as an Ambassador without any further notice. I will lose all commissions I have earned and bonuses not yet paid out. I also risk being reported to the authorities.
- 7.3 If I abuse BG's copyright-protected materials I will get an immediate suspension according to *paragraph 7.1.*

8. Responsibilities

- 8.1 According to the law BG, BG's Management, BG Employees, other Ambassadors or affiliates cannot be responsible for any loss I may have or get, and I refrain all claims to any of the above mentioned losses, missing income directly or indirectly, or problems I may have had as a result of;
 - a) I have broken the regulations in this agreement or BG's Policies or Procedures.
 - b) I have not followed the guidelines for presentation and execution of my business.
 - c) I have given wrong information and data to BG.
 - d) I have failed to give the necessary data for BG to accept me as an Ambassador or to pay out commissions and bonuses.
- 8.2 I accept that any claim I may have against BG and affiliates, can never exceed the amount I paid for products or services in BG.
- 8.3 I accept that I will not make BG responsible for expenses, losses, claims, condemnations or lawyers' fees I may have as a part of my business with BG or affiliates.

9. Juridical

- 9.1 Both parties accept that any major disputes that may arise will be handled by the Arbitration Court in Oslo, Norway.
- 9.2 If a trial is held in Norway it is a requirement that the Law in Norway is able to handle all issues related to BG, Ambassadors Agreement, BG Marketing Plan and BG products and services, or all other claims concerning the business of BG, Ambassadors and all their affiliates.
- 9.3 If there should be a trial, both parties have full rights to go through the bundle of papers according to the law.
- 9.4 An Ambassador must initially get in contact with BG to handle the dispute in order to find an amicable settlement.
- 9.5 If an Ambassador has, or feels he has a claim to BG, he must take action on an individual basis and not as a class action together with other Ambassadors who also have claims on BG.
- 9.6 Decisions made by the Arbitration Court are final and binding to both parties. Both parties are responsible only for their own expenses in this case.
- 9.7 This consensus about decisions made by the Arbitration Court applies above all breakage, notice and contracts expired due to time limits.

10. Media

- 10.1 I am not allowed to use any kind of advertisement including BG's name without written permission from BG.
- 10.2 I am not allowed to contact Media in order to get an interview to promote my BG Business, be in newspapers, radio, TV or Internet.
- 10.3 I am not allowed to answer questions from the Press on BG's behalf. All such queries should be answered only by the press contact in the BG Management.